

# ECHOES

DECEMBER 2018

## UNITED CHURCH OF CHRIST GREENAWALDS



***Celebrate Christmas with your church family!***

***Sunday Worship during Advent - 10:30 am  
As we prepare our sanctuary for the coming of Jesus,  
may you learn the true meaning of Christmas.***

***Christmas Eve Family Service - 7:00 pm  
Word and Song with Candlelight***

***Christmas Eve Communion Service - 10:30 pm  
Candlelight to Welcome Jesus***

***The spirit of Christmas brings Hope, Peace, Joy, and Love  
for all who open their eyes and hearts to the beauty of the season.***



***"For to you is born this day in the city of David, a Savior,  
who is Christ the Lord". Luke 2:11***



<b><u>SUNDAY, December 2</u></b> 1 <sup>st</sup> Sunday in Advent Holy Communion	<b>10:30 AM</b>	<b>WORSHIP</b>
<b><u>SUNDAY, December 9</u></b>	<b>10:30 AM</b>	<b>WORSHIP</b>
<b><u>SUNDAY, December 16</u></b>	<b>10:30 AM</b>	<b>WORSHIP</b>
<b><u>SUNDAY, December 23</u></b>	<b>10:30 AM</b>	<b>WORSHIP</b>
<b><u>MONDAY, December 24</u></b> Christmas Eve Candlelight Service Communion with Candlelight	<b>7:00 PM</b> <b>10:30 PM</b>	<b>WORSHIP</b> <b>WORSHIP</b>
<b><u>SUNDAY, December 30</u></b>	<b>10:30 AM</b>	<b>WORSHIP</b>

*Hospitality for Fellowship is one half hour prior to worship service.*

**Lay Readers, Greeters and Hospitality Hosts**

*We are in need of Lay Readers, Greeters and Hospitality Hosts for the coming months. If you are able to help in any of these areas, please use the sign-up charts on the Narthex bulletin board.*



**On Our Hearts with Concern**

- |  |   |
|--|---|
| Mary Christman – Devon House                 | Doris Nissen – at home                    |
| Robert & Dorothy Foulds – at home            | Doris Shaver – Heather Glen Senior Living |
| Mary Helfrich – Allied Skilled Nursing       | Naomi Thomas – at home                    |
| Phyllis Meckes – Blue Mountain Nursing/Rehab | Bernice Ziegler – Country Meadows         |

**In Sympathy**

We offer our sympathy to Nancy Saeger and family on the death of husband and father,  
Michael Saeger – October 31, 2018



**From Anna Rosamilia and son, Michael,** for the delicious FISH meals delivered to them during Anna’s recent surgery and recuperation. The meals were delicious and greatly appreciated by both of them.

**From Nancy, Tyler and Marisa Saeger** for the many cards, phone calls and prayers for their family on the death of husband/father, Michael Saeger.

**From Sue Borger** to all of you who volunteer as Readers, Greeters and Hospitality Hosts – we appreciate all you do. Special thanks to Dolly Smith and Sophie Maurer who serve as hospitality hosts when there are no volunteers and to Bob Thomas for making the coffee every week.



## ***From the Pastor***

### ***Celebrating the Love and Resolving to Share Time, Talent and Treasure***

This is an odd time for clergy. As I sit writing these words for December, it is not yet Thanksgiving. Though much of the season of Advent is already sketched out, I am still more in the season of harvest and gratitude. Combined with conversations at our recent budget meetings, this leads me to think about commitments (New Year?) sometimes called resolutions.

The fiscal year of 2018 has been a challenging one here at UCC Greenawalds. Our moderator, Mark Griffith, was eloquent in celebrating the commitment of this church to the work of mission. If you were present and heard Mark's presentation you could skip ahead to the reminder of ways to help and my personal reflection, but I hope you'll read on as a reminder.

Mark suggested that in addition to counting the dollars given to benevolence, special offerings, and fundraisers we count the value of the hours dedicated to mission. When we count the time members dedicated this year to the soup kitchen, Jubilee Breakfasts, mission trips, and the start up work for Family Promise, it is easy to see that this church has a heart for hospitality and generosity. And that heart is backed up by hours and hours of labor building the realm of God.

Where we have struggled most is in our support of the operational budget. This is the part devoted to programs: worship, music, support of your youth, staff salaries, and building expenses. It includes the unglamorous parts like paying for light, heat, office expenses, and insurance. Our ability to do mission work depends on all these things, on having a space to gather, and an engaged and knowledgeable staff to support and encourage our members in the ministry of the church.

We celebrate the ability to share our space and the income from rental of various rooms in the church: in the office and Sunday school building for nursery school; in the fellowship hall for receptions, family gatherings, and quilters; and in the sanctuary for auditions, rehearsals, and recitals. Still, in order to offer the space for mission and community building we need as members to support this good work with our dollars.

There were several contributing factors to our shortfall in meeting operational expenses this year. First, we faced a particular challenge this year in the rental of the annex where we hope for stability in the coming year with our new tenants. Secondly, the decision to forego collecting a second offering for operating expenses was made in hopes our regular offering would be sufficient. We thought that having to collect a second offering for operating costs sent a negative message to visitors and new members. Thirdly, we have perhaps been slow to communicate these challenges. We now imagine we could be more open about our needs and our ideas for the future. Finally, on a positive note, we are encouraged by a number of members who are enrolled in automated giving. This helps the church balance the budget by ensuring the offering is received in the event of inclement weather and when members are away for vacation.

#### **How can I help?**

- Increase your weekly or monthly giving
- Sign up for automated giving
- Increase the monthly amount if you already give electronically
- Give UCCG a special offering at year's end
- Recommend our facility when someone is planning an event or looking for meeting space
- Suggest a fundraiser

## Deciding what I will do.

I have been thinking about all this and how it affects me, not as clergy, but as a member of this church. When I arrived, I was delighted to find automated giving in place. It is so much easier for me than remembering a weekly envelope and writing checks, so it means I am always current in my giving. I found a place for my passion for mission and plunged headlong into the work of Family Promise, participating in core meetings and helping to facilitate preparations for hosting here at UCC Greenawalds. I witnessed the hard work of the coordinating committee and the work being done on the fellowship hall. I wanted to support them and gave time and dollars to that work by making curtains to complement the flooring and newly painted walls and dividers.

Now that we are prepared for Family Promise, I began to ask myself, "What will the next year bring? What changes will I make in how I devote time, talents and treasure to God's work in the world and to the work of the church?" I will spend less on fabric and notions and the time to construct the curtains, instead increasing my monthly giving. I will continue to give directly to a few other groups that do God's work. I have also committed my time and energy to a position serving on the Board of Directors for Family Promise and will devote myself to our partnership with area communities of faith.

## Now it is your turn.

In this season of blessing, what will you choose as your gift of gratitude? How will your life reflect the great gift of God's love and hope born at Christmas? Our lives and circumstances are constantly changing as are the needs and opportunities for service. What will you do in the coming weeks and in the new year? How will you commit energy, time, talent, and offering to the work of this church's ministry in mission and in prayer? You will be hearing more from the leadership team as we invite others to serve in various capacities of our ministry and its financial support. Let's all work together so this continues to be a vital and exciting place to serve God and God's work in our community.

Let us make space in our lives and our hearts for the beauty of this season of Advent, the Hope, the Peace, the Joy, and the Love that enters our lives in this time of waiting for Christ's birth.

**Merry Christmas, one and all!**

***Pastor Judy***

PS: This fall I set aside Tuesday evenings for me and one of my great loves, music and choral singing. If you'd like to hear some lovely holiday music, some centuries old and some very new, the concert dates are coming soon. I hope you find ways to celebrate the joy of Christmas.





Our hosting week was ready for Family Promise guests on Sunday, November 11<sup>th</sup>. The set up went well and we felt the accommodations were very adequate with a homey atmosphere. At first we were postponed until Tuesday, then Thursday, so the groceries were purchased. Wednesday evening we received word that Family Promise had been cancelled for this first week and that meant volunteers did not need to report for their assigned shift.

There were some administrative issues at the Day Center that prevented opening as scheduled. This was an unfortunate situation since we had so much enthusiasm for our project. We at Greenawalds will be ready again in February when our time is scheduled.

**Thank you to all volunteers and to the entire congregation for your support, energy, donations and prayers.** Jayne Christman was able to put this in perspective for us.

*"I know we are all disappointed to hear of this delay, but please remember that we have trusted God in all of this up to this point and he is steering our ship. Let's continue to pray and trust and try not to get impatient or discouraged. All in God's time. Our work is blessed. Amen"*

## From Penn Northeast Conference, Palmerton, PA

Important Message from Moderator Rev. Joanne Marchetto

November 12, 2018

Dear Friends,

For many people in our conference, we have spent the last number of years developing relationships with our southern neighbors in Pennsylvania Southeast. We began to develop relationships through invitations to meetings, events, and educational opportunities such as annual meetings, clergy convocation, ministry days, and more. In 2016, we began a formal discernment process by approving a transition team to help us discern whether we were being led into a merger process. For the past two years (2017-2018), the Joint Conference Visioning and Development Team has been charged with discerning God's vision and calling for the churches of Eastern Pennsylvania. Team members from the north and south worked faithfully in this discernment process. The JCVDT held team meetings, interviewed staff, planned a joint retreat for the PNEC Board and PSEC Consistory, held a workshop for Committees on Ministry, and more. Together, we believed God was leading our Conferences to develop something new, a new way of living into ministry and relationships as a Conference of the United Church of Christ.

On Saturday, November 3<sup>rd</sup>, our conference voted by an overwhelming majority to move forward in the process of developing this new vision. This was the next step in the discernment process.

On Saturday, November 10<sup>th</sup>, the PSEC voted against the motion. There was a majority in favor of moving ahead. However, the body was divided, and there was not a 2/3 majority to move ahead in our work.

At this time, we will continue to discern where God is leading us. We have done incredible work together as a conference over the past three years. We have developed new structures to encourage new ministries. Our Committee on Ministry has restructured to be more creative and accountable in its work.

We have revised our Constitution and Bylaws to help us become more nimble in our governance. We have a new vitality team to help connect and support our local churches. All of this work has been done through the presence of the Spirit encouraging us and strengthening us as the Body of Christ. Together, in relationship with God and one another, we are experiencing a renewal of the Spirit!

The Conference Board will continue to cast a vision for us in the Penn Northeast Conference to be bold and courageous in following God's call. We will be compassionate and caring in supporting the work of our local churches and pastors. In all things, we will be led by the Spirit to discover what God is calling us to next.

Faithfully,

Joanne Marchetto, Conference Board Moderator



## **HIGHLIGHTS FROM MINISTRY COUNCIL: November 8, 2018**

*Next Meeting December 13<sup>th</sup> – 7:00 pm*

- Devotions were provided by Janine Hensinger on "Loving the Unloved"
- Ministry Council offering donated to the Food Bank
- Financial Secretary and Treasurer's reports accepted with general discussion; explored different style reports from Joyce, bookkeeper; \$10,000 borrowed from savings year-to-date; will invite Joyce to December meeting; total understanding is still a work in progress
- Finance & Budget presented the completed 2019 Budget; Council approved for Congregational vote on November 18<sup>th</sup>
- Vitality Training 2<sup>nd</sup> session is November 10<sup>th</sup>; poor anticipated turnout for Stewardship topic; need to solicit interest differently for remaining two sessions in 2019
- Family Promise update from Grant; kickoff is Monday
- Discussed the need for increased revenue in 2019 and expanding our revenue sources; ideas shared were Growing E-givers, Growing current E-givers contributions, 2012 Anniversary Art Board, Low-Labor Fund Raisers, Bottom 100 approach, Rental opportunities; Hickory Grove flower promotion in place for December
- Christian Education - update on Sunday School lessons; update on Confirmation Class
- Mission - Harvest Home Celebration in place; Christmas project will be replenishment of items for Family Promise
- Property and Pastoral Relations - no reports
- Employee Relations - Custodian will not be able to meet job duties related to snow-removal; decision pending
- Music & Worship - Apron Sunday is November 11<sup>th</sup>; decorating of the sanctuary will be gradual throughout the Advent season
- Pastor's report - Apron Sunday, Creative Worship Planning Team to meet November 18<sup>th</sup>; Spiritual Council discussing Open & Affirming process; mentoring update; Pastor's Vacation is November 22 thru December 1, 2018
- Ministry Council seats - 6 members expressed that they would be leaving; plea will be given to the Congregation at the November 18<sup>th</sup> congregational meeting
- Janet Newett requested permission to work with our Youth and possible PNEC annual retreat; she shared thoughts on technology and the worship planning team
- Carry-over to next meeting: Ministry Council member replacements, Cornerstone loan, SWOT analysis action steps, and safety task group
- Grant volunteered his home for the December meeting



**"The Lights in Greenawalds" are lighting up our community!**

Our Nativity Scene is now shining on the church wall along with the white and colored lights to brighten the corner of Albright and Orchard Avenues. Stop by some evening after 5:00 pm to view our shining lights in the neighborhood!

Thank you to Diane Borman, Grant & Donna Field, Randy Seyler and Lee Stephens for braving the cold to do the decorating!



## **Fish Meal Program Report**

November 4, 2018

The idea of re-activating the Fish Program was discussed last February during a new member class. Since then, 8 volunteers were recruited to assist in providing meals for our members, as needed for illness, after surgeries or passing of a loved one.

Program information packets were given to the volunteers providing suggestions for diabetic or gluten free meals, including meal suggestions and how referrals were received.

In September we began delivering our first meals. Calls were made to volunteers requesting a meal date and if available. Allergies, food dislikes and special needs were also discussed.

To date, we have delivered 17 meals to 3 church member families. The number of meals varies with each recipient depending on their needs and wishes.

Anyone interested in joining our volunteers or making a referral, may contact me at anytime.

Sue Sawyer  
(610) 462-8746

**Thank you Sue for coordinating this ministry! Your work is greatly appreciated.**

### **God's Work, Our Hands Mission Ministry**

**3 GREAT LOVES**



**LOVE OF NEIGHBOR!**

**“Bethany Children’s Home Christmas Wish List” is our 2018 Christmas project.**

Bethany Children’s Home is located in historic Womelsdorf, PA in Berks County. Their mission is to “continue a Christian ministry, begun in 1863, to serve children and families within our care. We strive to provide a safe place of nurture, protection, and supportive care to aid our residents in their self-understanding, growth, and healing toward a brighter, healthier future.” Our church has supported the children with our offerings for many years.

Please note the manger scene banner on the back wall of the sanctuary, sprinkled with stars that contain Wish List items needed. Please remove the star(s) of your choice, purchase the item and return your gifts to the display area in the sanctuary by Sunday, December 16<sup>th</sup>. There is an opening in the manger for gift cards and crates below the display for the other items. Thank you for sharing your love this holiday season!

**Spread the Word... PNEC and PSEC Mission Trips to Puerto Rico  
April 28-May 4, 2019 and May 12-18, 2019**

Mission Trip/Work Camps to Puerto Rico are being planned to aid with the devastation of hurricanes Harvey, Irma, Jose and Maria in the 2017 hurricane season. At a recent planning meeting there was discussion on the possible expenses expected per person, including airfare, food, transportation and other expenses. We are considering that the total cost per person will be \$800-1,000 for expenses to plan individually. Other topics discussed were housing accommodations and the documents that every person will need for the project: passport, health insurance, medication rules and releases from UCC.

**Grant Field and Ben Gullede will be going representing UCCG.** If you would like additional information, please contact Gilberto Garcia-Rodrigues, PNEC Associate Conference Minister.



**Jubilee Breakfast Ministry** - as cold winter weather is here, we are reminded of those in our community who are homeless, use the warming center, and need the meals provided by this important ministry. There is a need for many volunteers to prepare and serve the food every Thursday, Friday and Saturday during the winter months at Zion UCC, Allentown. Linda and Charlie Roeder are hoping to arrange a team of volunteers from UCCG who can help at these breakfasts monthly. Please prayerfully consider helping those less fortunate. Thank you for your help!

**2<sup>nd</sup> Offering on December 9 & 23 will support this outreach project.**

**UCC Christmas Fund Appeal**

*UCC Christmas Fund is a national campaign to help support retired pastors who have served but are struggling financially. Information and envelopes will be provided in the bulletin during December. Thank you for your gifts!*



**Women's Guild meets December 12 at 11:00 am**

**Christmas Party & Covered Dish Luncheon**



**Christmas Flower Orders are being taken until December 12<sup>th</sup>.**

There is an order form in your weekly bulletin, or you may use the one in the November Echoes, or contact the church office. Flowers may be placed in Memory of or in Honor of family and friends. New this holiday season is a variety of plants and colors! Place your orders now and enjoy the beautiful flowers of Christmas.

## Stewardship Reminders from the Finance Team:

**Redner's Receipts** may be deposited in the box on the desk in the Narthex. UCCG receives 1% of the total eligible sales. You must use a Rewards Card to get fundraising credit.

**Pampered Chef Party!** Learn new recipes, cooking tips, and shop. Click here to learn more: <https://www.pamperedchef.com/party/UCCGreenawalds>. You may order on-line or see Karen Griffith for a catalog and order forms. Ask your family and friends. It's a great way to earn money for our church operating fund, while shopping for Christmas gifts. We'll earn 30% profit from all sales from now thru December 9.

**Electronic Funds Transfer** (automatic electronic giving) is available at any time to assure your contribution is credited to our church in a timely manner when you are away. For those already using this method, please review your current amount. Any new enrollees or changes/ increases for 2019 can be made using the EFT form available on the desk in the Narthex. If you need assistance, please contact a member of Ministry Council.

## ATTENTION ALL YOUTH AT UCCG:



**UCCG Youth Lock-in!!**

RSVP: Text or call Janet at 610-657-2189 by 12/13/18

Join us for an exciting evening to reclaim the youth room and re-imagine the Greenawalds Youth Group!!

Highlights include:

- Paint your handprint on the wall
- Candlelight Devotion
- Creating a piece for worship
- Food and fellowship

DATE: Sat, December 15  
TIME: 6:30pm...

Youth in 6th - 12th grades are invited to **sleep** at the church. Pick up time is after worship on Sunday.



**Volunteers Needed:** To assist with snow removal in the event of a small storm – under 3” of snow. The areas to be shoveled would be limited to:

- The handicap ramp
- The steps and landings of the church and Sunday school entrances
- The sidewalk beginning at the parking lot and ending at the corner of the old building by the Sunday school entrance windows
- The ramp to Fellowship Hall entrance

Please contact the church office or Grant Field if you are able to help. Thank you.

## **Safety and Security for UCCG**

**Please contact Pastor Judy or Grant Field if interested in attending.**

The Monroe County Office of Emergency Management and The Monroe County Sheriff's Office is pleased to announce that they have partnered with the U.S. Department of Homeland Security to provide a "House of Worship Security Seminar".

This training is being offered free of charge and will be conducted on **December 4<sup>th</sup>, 2018, sign-in begins at 6:00 pm and the workshop takes place 6:30-8:30 pm in the auditorium at the JT Lambert School, 2000 Milford Road, East Stroudsburg, PA 18301.** We ask that you please pre-register by contacting Ron Eick at the Monroe County Office of Emergency Management by calling (570) 992-4113 or by email at [reick@monroecountypa.gov](mailto:reick@monroecountypa.gov).

This seminar is geared for all faith based leaders, managers, administrators, parishioners, and policy makers by providing exposure to security resources, references, and laws affecting houses of worship and school security. If you have any questions please feel free to call Monroe County EMA (570) 992-4113 or the Monroe County Sheriff's Office (570) 517-3302 with any questions.

## *Coming Events:*

**January 19            Pasta Nite            4:30 – 7:00 pm**  
**Proceeds Benefit Family Promise at UCCG**

**February 23        Penny Party        Doors open 5:00 pm – Game at 6:00 pm**  
**Proceeds Benefit the Operating Fund**

A Donation Box will be in the Christian Education entrance for the month of January.  
More details to follow.



**Lost (but not yet found) - from Sue Borger, Church Secretary**

- To whoever borrowed the electric pencil sharpener from the secretary's office, please return as soon as possible. It's been missing for a few months.
- Also, my scissors have disappeared this past week. Please return. Thank you!



### **Do you Hear What I Hear?**

After the Sunday School class had sung "Silent Night" and been told the Christmas story, the teacher suggested that her pupils draw the Nativity scene. A little boy finished first. The teacher praised his drawing of the manger, of Joseph, of Mary and the Infant. But she was puzzled by a roly-poly figure off to one side and asked who it was.

"Oh," explained the youngster, "that's Round John Virgin."

- Readers Digest, December 1958



## December 2018

	Mon	Tue	Wed	Thu	Fri	Sat
						<b>1</b> 9:00 AM – Sanctuary Advent Set-Up 6:00 PM – Cub Scouts Pack meeting
<b>2</b> First Sunday of Advent 9:00 AM – Sunday School 9:30 AM – Choir 10:00 AM – Hospitality 10:30 AM – Worship w/ Holy Communion	<b>3</b> 7 – 8:30 PM – Boy Scouts 7:00 PM – Book Club	<b>4</b> 6:30 – 8 PM – Cub Scouts	<b>5</b> 10 – 3:00 PM – Quilting Chicks	<b>6</b> 7:00 PM – Nursery School Board meeting	<b>7</b>	<b>8</b>
<b>9</b> 9:00 AM – Sunday School 9:30 AM – Choir 10:00 AM – Hospitality 10:30 AM – Worship	<b>10</b> 7 – 8:30 PM – Boy Scouts	<b>11</b> 6:30 – 8 PM – Cub Scouts	<b>12</b> 10 – 3:00 PM – Quilting Chicks 11:00 AM – Women’s Guild Holiday Party	<b>13</b> 7:00 PM Ministry Council	<b>14</b>	<b>15</b> 3:00 PM – Piano Guild Recital in Sanctuary & reception in Fellowship Hall 6:30 PM – Youth Group
<b>16</b> 9:00 AM – Sunday School 9:30 AM – Choir 10:00 AM – Hospitality 10:30 AM – Worship	<b>17</b> 7 – 8:30 PM – Boy Scouts	<b>18</b> 6:30 – 8 PM – Cub Scouts Holiday Party	<b>19</b> 10 – 3:00 PM – Quilting Chicks	<b>20</b> Nursery School Holiday Family Sing-Along in Fellowship Hall	<b>21</b>	<b>22</b>
<b>23</b> 9:00 AM – Sunday School 9:30 AM – Choir 10:00 AM – Hospitality 10:30 AM – Worship	<b>24</b> Christmas Eve 7:00 PM –Worship 10:30 PM - Worship with Holy Communion	<b>25</b>	<b>26</b> 10 – 3:00 PM – Quilting Chicks	<b>27</b>	<b>28</b>	<b>29</b>
<b>30</b> 9:00 AM – Sunday School 9:30 AM – Choir 10:00 AM – Hospitality 10:30 AM – Worship	<b>31</b> (no Boy Scouts)	<b>2<sup>nd</sup> Offering on December 9 &amp; 23 for Jubilee Breakfast</b>				



## **OUR STAFF**

Pastor Judy Brandon	484-705-5710 cell
<a href="mailto:pastorjudy.ucc@gmail.com">pastorjudy.ucc@gmail.com</a>	610-391-1078 home
Church Office/Main Phone	610-435-1763
Michael Huffman, Director of Music Ministry	610-433-6563 home
Susan Borger, Church Secretary	484-695-7954 cell
Robert “Sonny” Rinker, Custodian	484-524-2070
Nursery School	610-435-5467
<a href="mailto:churchoffice@uccgreenawalds.org">churchoffice@uccgreenawalds.org</a>	FAX 610-435-0988

**Pastor Judy is usually in the office Monday – Thursday**

She can be reached by phone anytime for emergencies or appointments.

**Church Secretary Office Hours are Wednesday & Thursdays, 9:00 am – 2:00 pm**

Volunteers are available in the office Tuesday & Friday mornings.

Hospital Code #439

ECHOES is a monthly publication of United Church of Christ, Greenawalds

Members, committee chairpersons leading a group and anyone with pertinent information are encouraged to submit information and upcoming events. Submit news by email to the church office at [churchoffice@uccgreenawalds.org](mailto:churchoffice@uccgreenawalds.org) or to Donna Field [dgfield67@yahoo.com](mailto:dgfield67@yahoo.com).

### **December Echoes is Sponsored by**

**Althea and Oliver Blose** - in honor of their 68<sup>th</sup> wedding anniversary on December 9

**Dolly Smith** – in memory of loved ones

Communication to our members is an important part of our ministry. If you cannot attend church regularly, or do not use a computer, you can remain connected with the news, our mission and upcoming activities through this newsletter.

Sponsors for the Echoes help to support the ministry of UCC Greenawalds to all members. Please contact the church office at 610-435-1763 if you would like to sponsor the publication of the Echoes during a particular month in the year. You may also sign the chart in the Narthex, including your dedication information.

We offer 3 sponsorships per month. Cost is \$15.00 per sponsorship.